

Home Office Contact List



**Lafayette Life
Insurance Company**

A member of Western & Southern Financial Group

Mailing Address: The Lafayette Life Insurance Company
400 Broadway, Cincinnati Ohio 45202-3341

1.800.443.8793 Toll-Free

513.362.4900 Direct

Name	Title	E-Mail	Phone
Executive Offices		Fax: 513.362.4949	
John Bultema	President & CEO	john.bultema@llic.com	513.362.8314
Larry Silverstein	Senior VP, Sales and Distribution & CMO	larry.silverstein@llic.com	513.629.1557
Dan Haneline	Vice President & CFO	daniel.haneline@llic.com	513.362.4907
Mike Donahue	Vice President Marketing Services	mike.donahue@llic.com	513.362.4908
Jan Cavendish	Executive Assistant	jan.cavendish@llic.com	513.362.4937
Patricia (Trish) Ruehr	Executive Assistant	patricia.ruehr@llic.com	513.362.4956

Sales Desk		1.866.937.5542	Fax: 513.362.2474	LLICSalesdevelopment@llic.com
Bobby Kinkade	Manager, Internal Wholesalers & Marketing Operations	bobby.kinkade@llic.com	513.362.4914	
Deanna Evans	Senior Internal Wholesaler - Region 7	deanna.evans@llic.com	513.362.4960	
Joe Heizer	Senior Internal Wholesaler - Region 5, 6	joe.heizer@llic.com	513.362.4942	
Steven Beatty	Internal Wholesaler - Region 3	steven.beatty@llic.com	513.362.4925	
Kathy Bender	Internal Wholesaler - Region 1	kathy.bender@llic.com	513.362.4923	
Katie Tallon	Internal Wholesaler - Region 8	katie.tallon@llic.com	513.362.4962	
See U.S. map with Marketing Regions on page 4 of this directory.				

Advanced Markets		Fax: 513.362.4950		
Michael Buckner	AVP, Advanced Markets	michael.buckner@llic.com	513.362.4917	
Brandon Hamilton	Manager, Product Marketing and Training	brandon.hamilton@llic.com	513.362.4976	

Sales & Distribution			
Johan Sund	Vice President, Sales	johan.sund@llic.com	513.361.2633
Don Kuhn	Regional Sales Vice President - Region 1	don.kuhn@llic.com	714.397.5126
Mark Oechsner	Regional Sales Vice President - Region 3	mark.oechsner@llic.com	512.809.5608
Chad Boal	Regional Sales Vice President - Region 5	chad.boal@llic.com	319.750.2029
John Wenstrup	Regional Sales Vice President - Region 6	john.wenstrup@llic.com	513.254.6861
Terry Cook	Regional Sales Vice President - Region 7	terry.cook@llic.com	704.771.9541
Tom Connelly	Regional Sales Vice President - Region 8	tom.connelly@llic.com	484.802.2447
Johan Sund	Vice President, Sales - Region 9	johan.sund@llic.com	513.361.2633
Mark Ditondo	Vice President, Retirement Services Sales	mark.ditondo@llic.com	800.370.5584

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Name	Title	E-Mail	Phone
Retirement Services Fax: 513.362.2473			
Cheryl Jorgenson	Vice President Retirement Services	cheryl.jorgenson@llic.com	513.362.4915
Warner Off	AVP, Retirement Services Sales	warner.off@llic.com	513.629.1452
Ryan Wells	Director, Retirement Services Operations	ryan.wells@llic.com	513.362.4969
Joe D'Alconzo	Senior Pension Sales Consultant	joe.dalconzo@llic.com	513.362.4953
Sonja Eder	Sales & Installation Coordinator	sonja.eder@llic.com	513.362.4924
Molly Conway	Senior Pension Administrator III	molly.conway@llic.com	513.362.4964
John Gruber	Senior Pension Administrator III	john.gruber@llic.com	513.362.4931
Clare Peirce	Senior Pension Administrator III	clare.peirce@llic.com	513.362.4927
Jim Ries	Senior Pension Administrator III	jim.ries@llic.com	513.362.4926
Jessa De Los Santos	Pension Administrator II	jessa.delossantos@llic.com	513.362.4936
Rosannah Slone	Pension Administrator I	rosannah.slone@llic.com	513.361.7785
Agent Accounts Fax: 513.362.2471 Extension 4959			
Kari Gardiner	Manager, Agents' Accounts	kari.gardiner@llic.com	513.361.7165
Lola Schultz	Agent Account Specialist	lola.schultz@llic.com	513.362.4932
Product Management & Development			
Joshua Wallace	AVP, Product Management & Development	josh.wallace@llic.com	513.362.4973
Dave Krenk	Marketing and Client Support Actuary	david.krenk@llic.com	513.362.4910
Scott King	Product Specialist II	scott.king@llic.com	513.362.2419
Marketing Services Fax: 513.362.4950			
Lynn Bischak	Licensing and Contracting Consultant	lynn.bischak@llic.com	513.362.4934
Policyowner Services & Call Center Toll-Free: 1.800.243.6631 Extension 3700 Fax: 1.888.558.9329			
Julie Haas	AVP, Policy Services & Business Quality Assurance	julie.haas@llic.com	513.629.2154
Julie Wellington	Manager, Policy Services	julie.wellington@llic.com	513.362.4909
Josh Roof	Team Lead, Policy Services	josh.roof@llic.com	513.629.6348
Missy Uhl	Manager, Policy Services Call Center	missy.uhl@llic.com	513.361.7125
Abby Clark	Team Lead, Policy Services Call Center	abby.clark@llic.com	513.629.1147

Home Office Contact List

Name	Title	E-Mail	Phone
Claims			
Extension 3714		Fax: 1.513.362.2472	
Justin Payne	AVP, Claims	justin.payne@llic.com	513.357.4014
Sarah Davis Thompson	Claims Manager	sarah.thompson@llic.com	513.361.7162
Underwriting			
Toll-Free: 1.800.443.8793		Email: AskLLICUW@llic.com	
Fax: 1.888.558.9329			
Aaron Wolf	VP & Chief Underwriter	aaron.wolf@llic.com	513.629.2152
Shannon Keller	Assistant Chief Underwriter	shannon.keller@llic.com	513.629.1527
Lee Morrison	Director & Associate Chief Underwriter	lee.morrison@llic.com	513.361.6839
Michael Ferguson	Assistant Manager, Underwriting	michael.ferguson@llic.com	513.629.1576
Jennifer Schneider	Senior Underwriter	jennifer.schneider@llic.com	513.361.7191
Kim Seal	Underwriter II	kim.seal@llic.com	513.629.1328
Thomas Tenhundfeld	Underwriter II	thomas.tenhundfeld@llic.com	513.361.2642
Jason Geis	Underwriter I	jason.geis@llic.com	513.362.2406
Ethan Jeffers	Underwriter I	ethan.jeffers@llic.com	513.629.1774
Leah Morgan	Underwriter I	leah.morgan@llic.com	513.629.7421
New Business			
Toll-Free: 1.800.443.8793		Extension 3750	
Fax: 1.877.267.4409			
Aaron Wolf	VP & Chief Underwriter	aaron.wolf@llic.com	513.629.2152
Tanya Smith	New Business Manager	tanya.smith@llic.com	513.361.6828

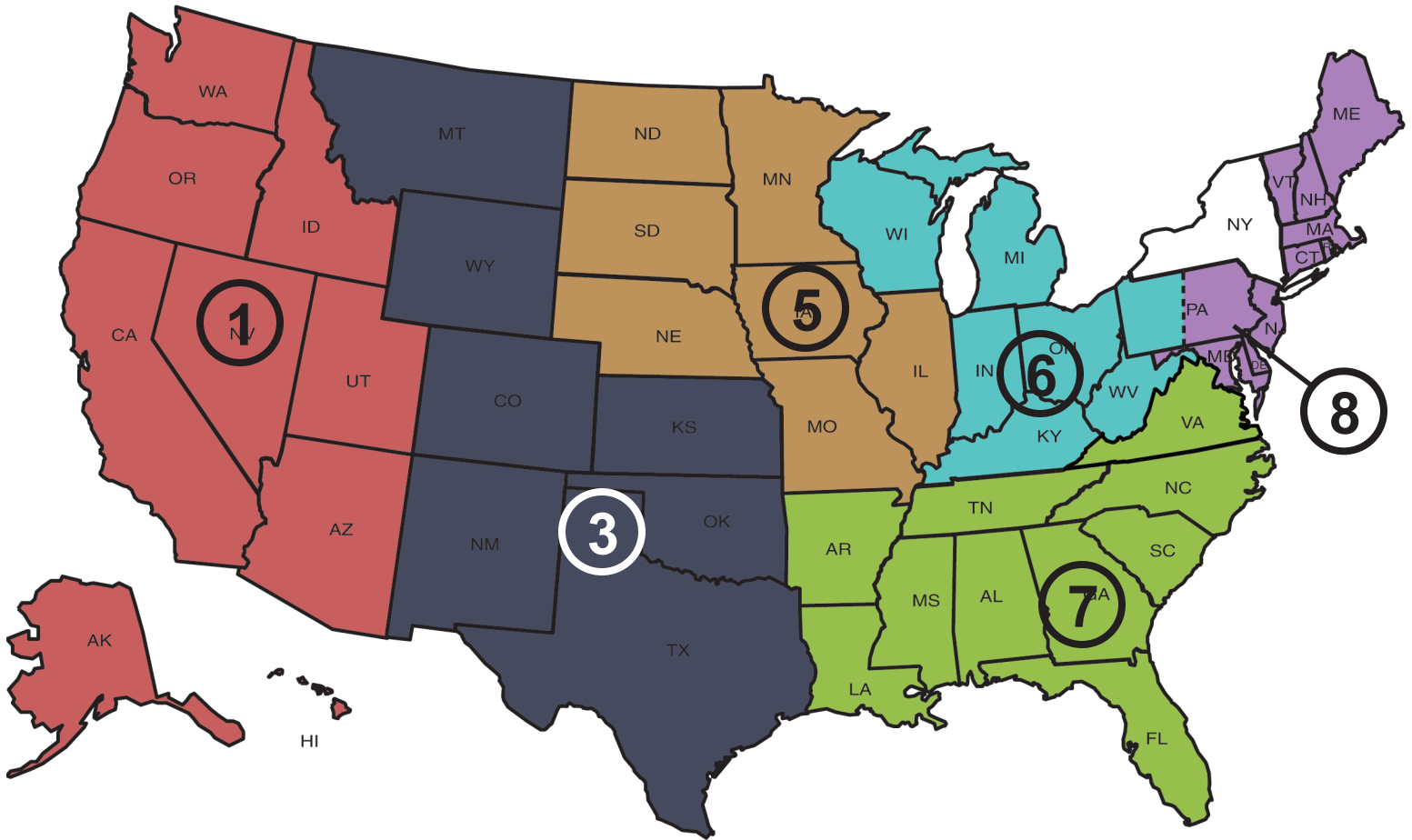
Primary Mailing Address	Customer Service P.O. Box	Premium Remittance P.O. Box Only
The Lafayette Life Insurance Company 400 Broadway Cincinnati, OH 45202-3341	The Lafayette Life Insurance Company P.O. Box 5740 Cincinnati, OH 45201-5740	The Lafayette Life Insurance Company P.O. Box 639701 Cincinnati, OH 45263-9701

- **New Business:** email icenter@llic.com or fax 1-877-267-4409 for New Business Documents such as illustrations, 1772, and supporting documents for pending business
- **Customer Service:** email icenter@llic.com or fax 1-888-558-9329 for Customer Service documents such as any active policy requests/forms or initial policies, delivery receipts, amendment requirements
- **Licensing/Contracting:** contracts, agent phone/address changes, state licenses or contracting questions, email LLICContracting@llic.com or fax 513-362-2474
- For illustrations email LLICSalesDevelopment@llic.com
- Certificates: email E&O and AML Certificates to LLICamle&o@llic.com

For more contact information or questions, please contact the Lafayette Life Sales Desk at 1.866.YES.LLIC (1.866.937.5542) or email LLICSalesDevelopment@llic.com

The Lafayette Life Insurance Company

Individual Marketing Regions



Regional Sales Vice Presidents | Internal Wholesalers

Lafayette Life Sales Desk 866.937.5542

Region	Regional Sales Vice President		Internal Wholesaler	
Region 1	Don Kuhn	714.397.5126	Kathy Bender	513.362.4923
Region 3	Mark Oechsner	512.809.5608	Steven Beatty	513.362.4925
Region 5	Chad Boal	319.750.2029	Joe Heizer	513.362.4942
Region 6	John Wenstrup	513.254.6861	Joe Heizer	513.362.4942
Region 7	Terry Cook	704.771.9541	Deanna Evans	513.362.4960
Region 8	Tom Connelly	484.802.2447	Katie Tallon	513.362.4962